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**WTO/EBRD REGIONAL WORKSHOP ON GOVERNMENT PROCUREMENT FOR CENTRAL AND EASTERN EUROPE, CENTRAL ASIAN AND THE CAUCASUS COUNTRIES**

JOINT VIENNA INSTITUTE,  
VIENNA, AUSTRIA

1-4 NOVEMBER 2016

*PROGRAMME<sup>1</sup>*

This Workshop is organized by the WTO Secretariat pursuant to the Secretariat's 2016-2017 Technical Assistance Plan (WT/COMTD/W/211), in co-operation with the Joint Vienna Institute and the European Bank for Reconstruction and Development (EBRD), for the benefit of participants from Central and Eastern Europe, Central Asia and the Caucasus (CEECAC) countries.

The theme of the Workshop is: *Government procurement and international trade disciplines: relevant WTO activities, regional developments, and policy considerations for transition and emerging economies.*

The purpose of the Workshop is to provide a forum for both trade and procurement policy makers and experts to exchange information on national, bilateral, regional and multilateral trade-related activities and initiatives in the area of government procurement. The broad objectives of the programme are: (i) to familiarize participants with WTO activities related to government procurement, notably as they relate to trade, governance and economic performance; (ii) to elaborate on the benefits and challenges associated with accession to and implementation of the Agreement and the procedures and modalities to be followed, in addition to related policy issues; and (iii) to discuss international and regional standards, developments and trends in the area of government procurement.

The Workshop will be held in English. It is anticipated that interpretation into Russian will be provided courtesy of EBRD.

The programme will follow an interactive approach emphasizing embedded policy discussion sessions on topical issues, networking, and the exchange of information and sharing of experiences, in addition to lectures and presentations.

It is anticipated that up to two participants each from the following countries will attend the Workshop: Afghanistan, Albania, Armenia, Azerbaijan, Belarus, Bosnia & Herzegovina, Georgia, Iran, Israel, Kazakhstan, Kyrgyz Republic, Moldova, Montenegro, Russian Federation, Serbia, Tajikistan, The Former Yugoslav Republic of Macedonia, Turkey, Ukraine and Uzbekistan.

To encourage the sharing and exchange of information and experiences on national and regional disciplines, participants are encouraged to come prepared, where possible, with relevant material to contribute to the workshop.

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<sup>1</sup> Version 2.5 - 08/11/2016 15:40. FINAL

**DAY 1, 1 NOVEMBER 2016**

**08:00 MEETING POINT FOR PARTICIPANTS: Hotel Lobby**

**08:30 REGISTRATION AT JVI, VIENNA**

**SESSION 1: Opening**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
09:00 – 09:20	1.1 Opening remarks	Mr Thomas Richardson Director, JVI
		Mr Robert Anderson WTO Secretariat
09:20 – 09:45	1.2 Participant introductions	

**SESSION 2: Significance of government procurement for trade and growth in the prevailing economic environment**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
09:45 – 10:15	2.1 The GPA as an emerging pillar of international trade: competition, governance, value for money and the international dimension of government procurement	Prof Daniel Gordon George Washington University Law School
10:15 – 10:30	2.2 General discussion	

**10:30 – 11:00 Coffee break**

**SESSION 3: The revised WTO Agreement on Government Procurement (GPA): potential market access benefits and outcomes of the recent renegotiation**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
11:00 - 11:30	3.1 The GPA: basic principles and aims, outcomes of the renegotiation and other developments, and relevance for transition and emerging economies	Mr Robert Anderson WTO Secretariat
11:30 - 12:00	3.2 The e-GPA: how to use it to analyse potential market access benefits for acceding countries	Ms Anna Müller WTO Secretariat
12:00 - 12:30	3.3 General discussion	

**12:30 – 14:00 Lunch break**

**SESSION 4a: Implementation issues: national and international perspectives**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
14:00 – 14:30	4.1 Synergies between international regimes and domestic reforms: relevance of the revised UNCITRAL Model Law on Procurement and complementarities with the revised GPA	Ms Caroline Nicholas UNCITRAL
14:30 – 15:00	4.2 SIGMA's Principles of Public Administration as a framework for reform and alignment with GPA requirements	Mr Daniel Ivarsson SIGMA
15:00 - 15:30	4.3 General discussion	

**15:30 - 16:00** Coffee break

**SESSION 4b: Implementation issues: national and international perspectives, contd**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
16:00 – 16:20	4.4 The use of framework agreements and other implementation issues for transition economies	Prof Daniel Gordon George Washington University Law School
16:20 – 16:40	4.5 Multi-use lists under the revised GPA	Ms Anna Müller WTO Secretariat
16:40 – 17:00	4.6 Country example: the use of framework agreements in Macedonia	Mrs Marija Jovanoska Head of Department, Public Procurement Bureau Ministry of Finance, Macedonia
17:00-17:30	4.7 General discussion	

**DAY 2, 2 NOVEMBER 2016**

**SESSION 5: Accession to the GPA: potential benefits and costs and policy considerations for transition and emerging economies**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
09:00 - 09:40	5.1 Accession to the GPA: present situation, potential benefits and costs and policy considerations for transition economies	Mr Robert Anderson WTO Secretariat
09:40 – 10:15	5.2 Accession to the GPA: strategic considerations and flexibilities under the revised GPA	Ms Anna Müller WTO Secretariat
10:15 – 10:45	5.3 General discussion	

**10:45 – 11:00** Coffee break

**SESSION 6: Opening procurement markets and the GPA**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
11:00 – 11:30	6.1 Accession to the GPA: regional developments with regard to procurement and the work of the EBRD on procurement reform	Ms Eliza Niewiadomska EBRD
11:30 – 12:00	6.2 Opening procurement markets: some figures and estimates based on Ukraine's GPA accession	Ms Dorina Harcenco, EBRD Consultant
12:00 – 12:30	6.3 General discussion	

**12:30 – 14:00** Lunch break

**SESSION 7: Multilateralism and regionalism in the government procurement sector**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
14:00 – 14:20	7.1 Government procurement in regional trade agreements: results from empirical analysis, latest developments and implications for the GPA	Ms Anna Müller WTO Secretariat
14:20 – 15:00	7.2 Ensuring compliance with the GPA and relevant regional agreements: exchange of experience and lessons learned - <b><i>practical discussion session</i></b>	Participants

**15:00 – 15:15** Coffee break

**SESSION 8: GPA Institutional provisions**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
15:15 – 16:00	8.1 GPA domestic review procedures: purpose, institutional design and relevant provisions and experience from the US	Prof Daniel Gordon George Washington University Law School
16:00 - 16:30	8.2 <b>Country examples:</b> Reforming domestic review systems, the cases of Georgia and Moldova	Mr. Kakhi Demetrashvili Deputy Chairman State Procurement Agency, Georgia  Mr. Valeriu SECAS Deputy Director Public Procurement Agency Ministry of Finance Moldova
16:30 - 17:00	8.3 WTO dispute settlement procedures under the GPA	Mr Robert Anderson WTO Secretariat
17:00 – 17:30	8.4 General discussion	

**DAY 3, 3 NOVEMBER 2016**

**SESSION 9: E-procurement: GPA requirements and recent case examples**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
09:00 – 09:30	9.1 E-procurement under the revised GPA	Ms Anna Müller WTO Secretariat
09:30 – 10:00	9.2 E-procurement in the region: the Ukrainian and the Georgian examples	Mrs Tetiana Konoval Chief Specialist of the International Division of the Public Procurement Regulations, Ministry of Economic Development and Trade, Ukraine  Mr. Kakhi Demetrashvili Deputy Chairman State Procurement Agency, Georgia
10:00 – 10:30	9.3 General discussion	

**10:30 - 11:00** Coffee break

**SESSION 10: Additional implementation issues, prospects for the future evolution of the revised GPA and Competition and Integrity in public procurement**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
11:00 – 11:30	10.1 Notification requirements under the revised GPA, and the Work Programmes of the GPA Committee: relevance for transition and emerging economies	Ms Anna Müller WTO Secretariat
11:30 – 12:00	10.2 Measures to prevent corruption and collusive tendering: the GPA as a governance instrument	Mr Robert Anderson WTO Secretariat
12:00 – 12:30	10.3 General discussion	

**12:30 – 14:00 Lunch break**

**SESSION 11: Procurement monitoring and integrity in public procurement**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
14:00 – 14:45	11.1 Case study exercise on monitoring of procurement outcomes and GPA requirements	Participants
14:45 – 15:15	11.2 The role of civil society in procurement monitoring	Ms Zuzana Dančíková, Transparency International Slovak Republic

**SESSION 12: Concluding session**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
15:15 – 15:45	12.1 Seminar wrap-up and summary discussion	Prof Daniel Gordon George Washington University Law School  Participants
15:45 – 16:00	12.2 Concluding remarks	Mr Robert Anderson WTO Secretariat

**16:00– 16:30 Coffee break**

**16:30: Departure for Guided City Walk**

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**DAY 4, 4 NOVEMBER 2016: PRACTICAL WORKSHOP ON GPA ACCESSION: INTERACTIVE DISCUSSION DAY**

**SESSION 13: WTO accession and GPA accession de-mystified**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
09:00 – 09:30	13.1 WTO accession and the GPA: links and recent experience	Mrs Anna Müller WTO Secretariat
09:30 – 10:00	13.2 GPA accession step by step: process and practical considerations	Mr Eriks Mezalis, EBRD Consultant
10:00 – 10:30	13.3 General discussion	

**10:30 - 11:00 Coffee break**

**SESSION 14: Negotiation strategy and first steps**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
11:00 – 11:30	14.1 Negotiating strategy: determining policy objectives	Ms Eliza Niewiadomska EBRD  Mr. Dumitru OCHINCA Head of Public Procurement Policies Regulation Department Ministry of Finance Moldova
11:30 – 12:00	14.2 Negotiating strategy: putting the team together  and  Tajikistan's accession to the GPA: state of play – <b><i>case study</i></b>	Ms Dorina Harcenco, EBRD Consultant  Mr. Abdurakhmon Abdurakhmonov Chief Specialist Ministry of Economic Development and Trade, Tajikistan
12:00 – 12:30	14.3 General discussion	

**12:30 – 14:00 Lunch break**

**SESSION 15: GPA accession: the market access dimension**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
14:00 – 15:00	15.1 The market access offer: approaches, content and negotiating strategy	Ms Anna Müller WTO Secretariat
15:00 – 15:30	15.2 Opening procurement markets: economic benefits, recent trends and impact of GPA accession	Ms Alexa Tiemann, EBRD

**15:30 – 16:00 Coffee break**

**SESSION 16: Concluding session**

<u>Time</u>	<u>Subject</u>	<u>Speaker</u>
16:00 – 16:30	16.1 Legislative compliance: international best practices and GPA accession	Prof Daniel Gordon George Washington University Law School
16:30 – 17:00	16.2 Workshop summary and concluding remarks	Prof Daniel Gordon George Washington University Law School  Ms Eliza Niewiadomska EBRD  Ms Anna Müller WTO Secretariat
<b>17:00</b>	<b>Close</b>	

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